

Commercial Real Estate – Not your typical real estate job, Tenant Representative!

Carpenter/Robbins Commercial Real Estate, Inc is an established firm which represents the interests of business owners and managers in the Bay Area.

The Philosophy:

We specialize in relocating companies and government entities who want someone to find them just the right space, at the right price, and minimize the hassles.

Representing tenants in their pursuits to lease, acquire and dispose of real estate assets is a passion for all of us. We take great pride in representing just the tenant or acquisition side of a transaction. Thereby avoiding the representational conflicts of interest that most commercial real estate companies pretend they don't have.

The People:

Most everyone in the firm has 10 – 30 years of business experience in corporate real estate, property management, finance, law or real estate development. It's the business experience that enables us to truly be consultative in our approach to the company presidents and chief financial officers with whom we interact.

The Qualifications:

Business people with ten years of real estate experience that includes business operations, business development and relationship building backgrounds

Highly ethical

Demonstrated ability to develop and maintain long term business relationships

Ability to contribute to a team environment

Commitment to earn \$200,000 minimum annually

Candidate Profile:

We are looking for an individual with a successful business career who wants a challenging and highly worthwhile way to spend their business time each day. This person has prepared for a career change, both financially and mentally. This woman or man values a small, cooperative, collegial firm in which the associates work together to accomplish common goals for our clients and oh yes, make really good money in the process.

The History:

We formed Carpenter/Robbins Commercial Real Estate, Inc. in 1993 to provide real estate services to our business and government neighbors in the San Francisco Bay Area. We recognized a need existed in the market on the part of local companies to have the kind of commercial real estate guidance and expertise usually only available to the national corporations. Our services are not transaction oriented, but rather we have positioned the firm as a commercial real estate resource to key real estate decision makers.

We spend time with organizations to understand how they operate and how upcoming business activities will either impact or be impacted by real estate facilities decisions. Our goal and commitment is "To be their temporary real estate department," because very few firms need to pay for an experienced real estate team on a full time basis. We'll make an immediate positive impact on a company's bottom line and we'll always be near when they need us. A substantial part of our business is repeat customers and some of our clients have completed over 100 transactions with us.

- Real Estate from the Tenant's Point of View -